



KOREA LEADERSHIP TEAM

Robert Wilkinson FRICS

Deputy Managing Director, Korea

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Clients Represented

- 3M
- Amazon
- Coca-Cola
- Coupang
- Dyson
- Heineken
- Kellogg
- Nestle
- Nvidia
- SAP
- UBS
- Verizon

Pro Affiliations / Accreditations

- Fellow of the Royal Institution of Chartered Surveyors (FRICS)
- Urban Land Institute – Executive Committee Member
- British Chamber of Commerce – Vice Chair

Education

- Beijing Language and Culture University (Mandarin Chinese)
- BA Hons - University of Nottingham (Management & Chinese Studies)

Professional Experience

As Deputy Managing Director of the CBRE Korea business, Rob's primary responsibility is to execute on the strategy for the growth of the business, working through business priorities to ensure that CBRE remains market leader and expands market share. Rob has direct responsibility for the Office, Retail, Data Center Solutions and the Design Collective teams.

He is an experienced Chartered Surveyor with a focus on regional and global corporate real estate transaction management and strategy consulting. Originally from the UK, but based in Seoul, and with over 25 years' experience living in Asia, Rob brings to his post a diverse cultural and linguistic background as well as knowledge of Asian markets and business practices. Rob has worked on real estate transactions across asset classes in almost every major market in the Asia Pacific Region.

He is a Fellow of the Royal Institution of Chartered Surveyors (FRICS), sits on the Executive Committee for the Urban Land Institute Korea and is the Co-Chair of the AMCHAM Real Estate Committee.

Significant Transactions

CLIENT	TYPE	LOCATION	SIZE (SF)
Verizon	Land sale	Guam	1.6M
Kellogg	Industrial land acquisition	Negeri Sembilan, Malaysia	1.1M
3M	Logistics lease acquisition	Shanghai, China	600K
Coupang	Office Lease Acquisition	Seoul, Korea	330K
3M	Office lease acquisition	Tokyo, Japan	150K
Steelcase	Manufacturing lease renewal	Pune, India	60K
Verizon	Data Centre Lease	Melbourne, Australia	40K
3M	Office Disposal	Hong Kong, China	35K
Nestle	Office lease acquisition	Beijing, China	25K