



**Simon Green**  
**President, Japan & Asia Pacific**  
**Palo Alto Networks**

Simon Green is president of the Japan & Asia Pacific (JAPAC) region of Palo Alto Networks - the global cybersecurity leader on the S&P 500. Under Simon's leadership the company has become the first ever independent cybersecurity company to become a \$1 billion dollar business in JAPAC. In this role, Simon is responsible for driving business strategy and revenue growth, market momentum as well as growing a strong, diverse and effective team of 3,000+ staff.

Simon frequently provides industry perspective to government and cybersecurity bodies, as well as insight to advisory boards including Bausele and KKR.

Simon is an advocate of cyber talent development, community initiatives such as Cyber Safe Kids and I&D programs to promote equality. During his tenure the female and early in career participation rates have broken new records within JAPAC.

With over 25 years of experience as a technology industry decision-maker, Simon has held several leadership roles in high-profile digital businesses. He was previously



COO of Interactive, a systems availability and data-center company, specializing in cloud computing, headquartered in Australia.

Simon has also fulfilled multiple roles during 14 years at NetApp, rising to become Senior Vice President and General Manager for Asia Pacific, based in Singapore. In this role, Simon achieved double-digit business growth, and was responsible for setting strategy, managing P&L, building strategic partnerships, developing emerging products, and growing sales, including driving channel strategy. In an earlier role as NetApp's Vice President for Go-to-Market, Asia Pacific, Simon was responsible for the NetApp-IBM relationship, regional channel programs, and major account strategy.

Earlier in his career, Simon was National Sales Manager and Director for ProVision, which, at that time, was NetApp's Australian distributor. Simon also spent several years in business-development at Austereo, and worked for seven years in a chartered accountancy firm as a tax specialist.